**Akshay Narula Contact:** 09501103323

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**Goal-oriented professional** in quest of assignments in **New Product Development/Sourcing/Purchase Management/Inner (Child) Parts Localization** with an organization of high repute in Automobile industry

**Result-driven professional with 8 years and 8 months of experience**

~ New Product Development ~ Vendor Development ~Costing & Sourcing

~ Supply Chain Management ~ Team Management ~ Localization

Currently associated with **MARUTI SUZUKI INDIA LTD, Gurugram** as a **Deputy Manager in the Supply Chain department of Electrical, Safety Related and Interior Exterior parts**. Skilled in implementing **cost saving measures** to achieve reduction in terms of procurement cost. Proficient in formulation in **purchase/sourcing plans/strategies/localization/Development,** vendor coordination and enhancement with focus on strengthening the effectiveness.

Adroit in handling the Inner Part Localization of Electrical & Safety related parts like **Airbag, Steering Wheel, Seat Belts, Lightings, Switches, ORVM, IRVM, Seat Set, Seat Set Mechanism, Latches, ABS/ESP.** Benchmarking, Manufacturing Feasibility, Costing, Purchase, Prototype, Vendor Development, Procurement and Supply Chain. Gained knowledge of Proto Build-up and Development. An effective communicator with good negotiation, planning, time management and analytical skills.

* Discussion with Global suppliers to set up plant in India for localizing imported parts.
* Identifying and developing potential vendors / suppliers for achieving cost effectiveness
* Coordinating the entire development activities including requirement analysis, planning, finalization of specifications and prototype development
* Troubleshooting all technical problems; conducting various tests & inspections to ensure that products developed are in compliance with pre-set quality specifications
* Developing & implementing key strategies for the purchase of materials from global sources and achieving cost reduction in procurement, packaging & shipping
* ISO 9001 coordinator for IPL Department

# Mar’2019 to Present Maruti Suzuki India Ltd. Manager(Supply Chain)

**Key Result Areas:**

* Responsible for:
  + The main responsibility of the department is sourcing & cost settlements of all the auto parts going into the making of a Car in accordance with company norms
  + Localization of inner parts/child parts with existing/new vendors & settling the commercial of local child parts along with technical feasibility analysis of the parts having the potential to be built locally.
  + New Vendor Search, Selection & Development in domestic market through Internet, contacts, market study etc.
  + Cost reduction in existing components through VAVE proposals, localizing imported child parts, alternate sourcing.
* Ensuring the timely development of different technology components.
* Accountable for supplier selection, design review and ZBC of the component for product introduction up to Pilot PO Release
* Managing the procurement of components during design proto building and pilot run stage
* Handling overall project of upcoming model including-parts Sourcing status compilation based on part list, Development schedule monitoring, ensuring the timely delivery of parts for trial vehicles
* Responsible for managing a team of 3 members.

# Highlights:

* Gained Success in planning the “Inflator plant” to be built in India by Global Supplier that will result in

reduction of import content by 1320 Mn INR

* Successfully carried out localization of Power fold & Mirror Actuator (ORVM) in various models of MSIL.
* Achieved cost down of Rs.112/- per car & Import Content Reduction of 184 Mn INR by doing the localization of Imported PCB Assy of Tail & Stop Lamp with localsupplier.
* Achieved cost down of Rs 136/- car & import reduction of 89 Mn by localization of Driver Airbag Cushion with local supplier.
* Achieved cost down of Rs 89/- car & import reduction of 156 Mn by localization of Leather Hyde (Steering Wheel) with local supplier.
* Efficiently served as member of development team and coordinated with different vendors & different departments for product launch of new products.

# Since Feb’17 to Feb’2019 Honda Cars India Ltd Executive (Purchase) Highlights:

* Achieved a Cost reduction of Rs. 1031/car by the localization of **16 Switches** in upcoming model of Honda.
* Responsible for:
  + The main responsibility of the department is cost settlements of all the auto parts going into the making of a Car in accordance with company norms and the latest raw
  + New Vendor Search, Selection & Development in domestic market through Internet, contacts, market study etc.
  + Cost reduction in existing components through VAVE proposals, Volume Discounting, Annual discounting, alternate sourcing.
* Ensuring the timely development of different technology components.
* Accountable for supplier selection, design review and ZBC of the component for product introduction up to Pilot PO Release

# Since Nov’14 to Jan’2017 Sonalika International Tractors Ltd Sr. Engineer (Purchase) Highlights:

* Achieved a Cost reduction of Rs. 25.04 in Light Assy parts used in Tractor (DI-35).
* Responsible for :
  + Coordinating with design team & following up through PPAP and Plant Quality & Manufacturing
  + Adhering to the internal development standards of the company including PPAP
  + Managing the procurement of components during design proto building and pilot run stage
  + Ensuring the timely development of different technology components.

Operation Systems: Windows

Software: AutoCAD

Software: SAP System

Application: MS Office and InternetApplications

* B. TECH (Mechanical Engineering) from SHAHEED BHAGAT SINGH STATE TECHNICAL CAMPUS ,FEROZEPUR in 2014 with 76.77%.
*  10 th from H.M.D.A.V.Public.Sen.Sec.School, Ferozepur in 2008 with70.4%.
*  12th from H.M.D.A V.Public.Sen.Sec.School, Ferozepur in 2010 with 76.7%.
*  Cracked the GATE -2014 with 383 Gate Score.

Served as:

o Event Coordinator for various Functions at School.

* GOLD MEDAL for “On the Spot Painting Competition” in PTU ZONAL YOUTH FEST Oct-2012, organized by LLRIET MOGA.
* SILVER MEDAL for “On the Spot Painting Competition” in PTU INTER ZONAL YOUTH FEST Oct - 2012, organized by GNIMT, Ludhiana.
* Represented the College team as a CAPTAIN in INTER COLLEGE VOLLEYBALL TOURNAMENT in MALOUT, PUNJAB.

Date of Birth: 30th July, 1992

Address: H. No. 4, ST.No-2,Near Bus Stand ,PIN-152002, Punjab

Languages Known: English, Hindi & Punjabi

# (Akshay Narula)